

## **Digitalization of HR**



### Frank Koo

Head of Asia Talent & Learning Solutions, LinkedIn

## The talent landscape is changing fast

Transparency has driven more competition

Skills needed are changing radically Employee engagement is critical for retention

Virtually every CEO is asking a daunting set of questions

Are my company's talent practices still relevant?

How can we recruit, utilize, and develop people to deliver greater value?

How can I be sure that I have the right HR—to drive the changes we need to make?

- Ram Charan, <u>Talent Wins</u>



## Transformation of HR

From

## Talent Management

To

People Success

## Companies are rethinking their talent ecosystem



"In traditional HR, it's really been around how do you operationalize things. In the emerging world of HR it's really about skills assembly, which is how quickly can you assemble the skills to act on an opportunity and create advantage." -LinkedIn Talent teammate

88%

of companies believe they need to redesign their organization to succeed in a digital age."

-Deloitte Human Capital Trends, 2017

## Digitalization of HR



Talent analytics Workforce planning Peer benchmarking Job posting Smart sourcing Employer brand Pipelining Recruitment ads Scheduling Company pages Collaboration Career pages Candidate rediscovery

Learning paths Course content Learning platform



## Gain insights on the skills needed



in TALENT INSIGHTS										
SHOWING DATA FOR <b>Skill</b> (Required)	+	8	Talent pool R	eport LinkedIn						
Job Title	Clear	Overv	view Location	Company	Industry	Education	Skills	Titles	Employer brand	Profiles
<b>INCLUDE</b> at least one of the following										
Robotics Engineer +			What are the m	ost common sk	kills among tł	nis talent? 💿				
Exclude			Skills (100) 🗘 Professionals   % of total 🗘							
Location	++		Robotics					1,590	54%	
			Matlab					1,120	38%	
			C++					1,085	37%	
			Engineering					1,069	36%	
			С					844	28%	
			Automation					789	27%	
			SolidWorks					719	24%	
			Programming					663	22%	

# Analyse skills needed by different dimensions



	•				
• Talent pool Report					
2,799,795 professionals on LinkedIn					
Overview Location Company Industry	Education Skills Titles	Employer brand Profi	les 🗹 Send Feedb		
			Hiring demand ③		
2,799,795 653,337	18,433	2.7 years			
Professionals <b>16%</b> Changed jobs	Job posts	Tenure	Very high This talent is very hard to hire		
Where is this talent located?		See Location $\rightarrow$			
	Top locations	Professionals	Who these professionals are		
+	San Francisco Bay Area	84,090	- (); () 🖑 🚷 🚯		
	Greater New York City Area	74,309			
	Greater Boston Area	49,992	28,302 have company connections 317,899 open to contract work		
	Bengaluru Area, India	45,731	View in Recruiter $\rightarrow$		
E	Paris Area, France	41,195			
Who is employing this talent?			Key insights		
	27.9 8 5	See Company →	3 hidden gem locations		
Top companies	Professionals	1y growth Job posts	France · Greater Los Angeles Area		
	10,759	▲ 8% 228			

1 year median tenure
When professionals are most likely







Jaz Wong • 1st To connect the world's professional to make them more productive and succes... 2mo • S Anyone

Talent is our No.1 operating priority LinkedIn HK Staff Celebration to wrap up the year and lead us on to FY20! #talent #celebration





## Find people that are likely to respond



RECRUITER		PROJECTS C	⊠ <b>¤</b> P ≋ ?				
	λ Start a new sea	arch			Advanced • Saved / Histo		
Showing results for Custom filters		70,197 total candidates	17,665 are more likely to respond	13,184 open to new opportunities	26 past applicants		
Job titles + Job titles or boolean + Engineer, + Research Assistan Locations Greater New York City Area + San Francisco Bay Area (87,62 Include: Current only	+	Current Projec Greate Past Drexel Electri	Yiew search insights ry Davis <sup>3rd</sup> et Engineer at PSEG er New York City Area • Utilities et Engineer at PSEG 2013 – Present I University at College of Engineering ic Engineering Intern at Atlantic City E	2011 - 2013	1-25 >		
Skills Matlab + + Simulations (5,419), + LaTeX (8,056), Companies		More Education Drexel University 2011 – 2013 New York University - Polytechnic School of Engineering 2006 – 2010 More © Open to new opportunities					
+ Companies or boolean + Google, + Apple, + Amazon, • Year of Graduation	∙IBM,	Biome Greate	<b>m Brock</b> <sup>3rd</sup> edical Research in Genomics, Cancer, I er New York City Area • Research	Hearing and Vision, Super-R	Save to project •••		
		Past Postdoctoral Research Fellow at Stony Brook University 2011 – 2013 Postdoctoral Research Fellow at Columbia University Medical Center 2009 – 2010					

+ Add graduation year range



## Action-Oriented Employee Survey



## Enable Learning Anywhere, Anytime







## Build Culture of Learning



#### **Employee Engagement**



### Engaged Employees are:

**30%** more likely to exceed expectations *Performance* 

**73%** more likely to be committed to the organization *Retention* 

**38%** more likely not to be afraid to try new things *Creativity* 

